



Information and Guidelines for New York State Industry Partners for Cornell University Center for Advanced Technology (CAT) Applicants

Cornell University's Center for Advanced Technology (CAT) is housed under the auspices of Cornell's Institute for Biotechnology (<http://www.biotech.cornell.edu/>) and is focused on supporting biotechnology inventions that are aimed at the commercial market while promoting economic growth and job creation within the state. Our program is one of more than a dozen Centers for Advanced Technology in New York and is funded by New York taxpayer dollars through the Economic State Development (ESD) division (<http://www.esd.ny.gov/>).

Cornell's CAT offers a competitive grant program that operates on a one-year cycle beginning on July 1st and ending on June 30th. Cornell faculty and senior research associates are eligible to apply. They must have a New York State industry partner's commitment to support them in order to be considered for a CAT award.

Guidelines for Industry Partners of Cornell CAT applicants

- Your company must be based within the state of New York, or if a large and/or global company, the main center of operations that intends to collaborate with the Cornell University researcher must be located within New York state.
- Your company can propose support the Cornell researcher for any dollar amount, and if the project is awarded a CAT grant, your company's grant will be matched by the CAT for up to \$50K for the granting cycle, which goes to the Cornell researcher's account at Cornell.
- The Cornell CAT applicant must submit a letter of support from your company along with his or her application. Please refer to the letter of support template for guidance on what to include.
- New York State's ESD office requires us to report economic impacts that resulted from the CAT-funded collaboration to demonstrate return on the state's investment. At the end of the granting cycle (after June 30th), you will be asked to complete our Economic Impact Form that includes your figures that are related to the CAT-funded project:
 - **Federal funds acquired** (SBIR, STTR, NIH, NSF or other federal sources)
 - **Non-government funds** (angel, venture capital, other private investment)
 - **Increased company revenues** (product sales or contracts)
 - **Cost savings** (value of accessing specialized equipment and expertise at Cornell for discounted rate)
 - **Capital expenditures** (infrastructure improvements, new purchases and construction)
 - **New jobs created** (management, scientific, manufacturing, and support)
 - **Jobs retained** (management, scientific, manufacturing, and support)